

February 13, 2019

## Dear Shareholder

We are pleased to announce the results for the 4 Q and full year 2018. Trinity Bank earned $\$ 1,200,000$ in the 4 Q and $\$ 4,677,000$ for the full year. Listed below you will see historical net income since inception. The Press Release and Financial Summary are available on our website at: https://www.trinitybk.com/about-us/investor-information.

| $5-28-03$ to 12-31-03* | $\$$ | $(939,000)$ | 2011 |
| :--- | ---: | ---: | ---: |
| 2004 | $(277,000)$ | 2012 | $2,282,000$ |
| 2005 | 463,000 | 2013 | $2,581,000$ |
| 2006 | 888,000 | 2014 | $2,862,000$ |
| 2007 | $1,037,000$ | 2015 | $3,266,000$ |
| 2008 | $1,393,000$ | 2016 | $3,733,000$ |
| 2009 | $1,636,000$ | 2017 | $4,009,000$ |
| 2010 | $2,005,000$ | 2018 | $\$ 3,67,00$ |
|  |  |  | $\$ 32,68,000$ |

*Includes start-up expense prior to May $28^{\text {th }}$ opening.
We would like to point out a couple of milestones achieved in 2018. First, in 2003, 258 original investors contributed $\$ 11,033,070$ in initial capital to allow Trinity Bank to open for business. Since opening May 28, 2003, your bank has generated $\$ 32,683,000$ in Net Profit after Taxes.

Second, we have to date returned $\$ 11,274,000$ to our shareholders in the form of cash dividends of $\$ 7,079,000$ and stock repurchases of $\$ 4,195,000$. Cash returned to shareholders is slightly more than the initial capital investment in 2003.

We want to express our heartfelt appreciation to:

1. the shareholders for believing in us and giving us the opportunity,
2. our staff for their hard work in producing exceptional results, and
3. our customers for choosing a banking relationship with Trinity Bank.

## REFLECTING

In the February 2018 shareholder letter, you will find the following quote from Jeff Harp,
"I do not know if investors perceive that Trinity Bank is truly generating exceptional shareholder value, or if we are just being carried along on the rising tide with all of the other boats. Time will tell."

The stock market as a whole has had an amazing run since the great recession of 2008-2009. There was a significant sell-off in late 2018. Based on a Quarterly Bank Update from Samco Capital Markets, Inc. listing the performance of publicly held banks in the Southwestern U.S., the average Total Return YTD 2018 for all 45 Banks was a negative $5.15 \%$. The Total Return YTD for Trinity was a positive $11.42 \%$. We are proud of these comparative results, and we are committed to doing our best to perpetuate them.

## SCORECARD

As you know, since 2007, Trinity Bank has used the Stern \& Stewart Market Value Added (MVA) and the Economic Value Added (EVA) financial scorecard for determining if we are producing shareholder value. We continue to believe that these financial metrics are superior to the other popular ratios:

1. Growth in book value,
2. Growth in earnings per share,
3. Return on equity, and
4. Return on assets.

2018 results for Trinity Banks MVA and EVA are shown below and on the next page.

## MARKET VALUE ADDED (MVA)

$$
\text { MVA }=\text { Market Value } \div \text { Total Capital (in } 000 \text { 's) }
$$

Market Value of Trinity Bank

## 12-31-18

Stock Price X Shares Outstanding \$65.50 $1,100,460$ =
\$72,080
Total Capital

| $\quad$ Original Capital Investment | $\$ 11,030$ |  |
| :--- | ---: | ---: |
| + Earnings Since Inception | 32,683 |  |
| + Capital from Exercise of Stock Options | 1,612 |  |
| - Capital returned to Shareholders |  |  |
| $\quad$ through Dividends/Stock Repurchases | $\underline{(11,274)}$ |  |
| Total Capital  <br> Market Value $\div$ Total Capital $=$ <br> $\$ 34,051$ 34,051 <br> 2.12  |  |  |

For each dollar invested and retained in Trinity, we have produced $\$ 2.12$ in value.
$\mathrm{EVA}=$ revenue - operating costs - capital costs*
*The key concept is adding a charge for cost of capital to operating costs.
At Trinity Bank, in the current low interest rate environment, we are using $9.5 \%$ as the cost of capital. The results for the last three years as well as the projected results for 2019 are shown below.

| (in 000's) |  |  |  |  |  |  |  | Proj. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | $\underline{2017}$ |  | $\underline{2018}$ |  | $\underline{2019}$ |  |
| Revenues | \$ | 8,976 | \$ | 9,662 | \$ | 11,081 | \$ | 12,845 |
| Operating Costs |  | $(4,967)$ |  | $(6,594)$ |  | $(6,404)$ |  | $(7,615)$ |
| Cost of Capital |  | $(2,542)$ |  | $(2,774)$ |  | $(2,944)$ |  | $(3,235)$ |
| Economic Value Added | \$ | 1,467 | \$ | 294 | \$ | 1,733 | \$ | 1,995 |

EVA is positive and as long as it is positive, we are increasing shareholder value.

Finally, even though we focus on the MVA/EVA formulae, we do calculate the other metrics commonly used by the investment community. You will see them below.

| 31-Dec | Net Capital |  | Shares Outstanding | Earnings Per Share | Book Value |  | Stock <br> Price |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| 2004 | \$ | 9,816,000.00 | 1,103,307 | (0.25) | \$ | 8.90 | \$ | 13.75 |
| 2005 | \$ | 10,335,000.00 | 1,105,341 | 0.42 | \$ | 9.35 | \$ | 14.50 |
| 2006 | \$ | 11,223,000.00 | 1,108,807 | 0.80 | \$ | 10.12 | \$ | 22.00 |
| 2007 | \$ | 12,260,000.00 | 1,108,807 | 0.94 | \$ | 11.06 | \$ | 20.00 |
| 2008 |  | 13,658,000.00 | 1,109,113 | 1.26 | \$ | 12.31 | \$ | 20.00 |
| 2009 | \$ | 15,354,000.00 | 1,111,246 | 1.48 | \$ | 13.82 | \$ | 24.25 |
| 2010 | \$ | 16,176,000.00 | 1,098,534 | 1.82 | \$ | 14.73 | \$ | 25.00 |
| 2011 | \$ | 18,025,000.00 | 1,067,298 | 2.07 | \$ | 16.89 | \$ | 25.50 |
| 2012 |  | 19,546,000.00 | 1,084,034 | 2.34 | \$ | 18.03 | \$ | 33.00 |
| 2013 | \$ | 21,845,000.00 | 1,131,138 | 2.59 | \$ | 19.31 | \$ | 35.01 |
| 2014 |  | 24,027,000.00 | 1,124,619 | 2.96 | \$ | 21.36 | \$ | 42.40 |
| 2015 | \$ | 26,756,000.00 | 1,121,512 | 3.38 | \$ | 23.86 | \$ | 49.00 |
| 2016 |  | 29,201,000.00 | 1,108,302 | 3.63 | \$ | 26.35 | \$ | 53.50 |
| 2017 | \$ | 30,993,000.00 | 1,105,702 | 2.78 | \$ | 28.03 | \$ | 59.83 |
| 2018 |  | 34,051,000.00 | 1,100,460 | 4.24 | \$ | 30.94 | \$ | 65.50 |
| Compound growth rate since inception |  |  |  | 16.67\% |  | 9.31\% |  | 1.80\% |

We are excited about the prospects for 2019 in spite of all the uncertainty in the economy. We plan on adding another lender in the 1 Q . Our local market conditions are good. We have the best staff we have ever had at every position.

Thank you for your investment in and support of Trinity Bank.

Sincerely,


Jeffrey M. Harp


RAGGA
Richard A. Burt


# Correction: Trinity Bank Reports 4Q and FYE 2018 Results 

(This press release replaces the press release disseminated January 22, 2019 at 3:35PM ET. The press release contained an incorrect September 2018 Diluted earnings per share and had been corrected in the attached version below.)

| $\frac{4 Q}{\$ 1,200}$ | $\underline{2018}$ |
| :---: | :---: |
| $1.88 \%$ | $\$ 4,677$ |
| $15.02 \%$ | $1.84 \%$ |
|  | $14.77 \%$ |

- Net Income (in 000's)
- Return on Average Assets
- Return on Average Equity


## 4

$1.88 \%$
$15.02 \%$
$14.77 \%$

FORT WORTH, Texas, January 22, 2019 - Trinity Bank N.A. (OTC Bulletin Board: TYBT) today announced financial and operating results for the fourth quarter and for the twelve months ended December 31, 2018.

Trinity Bank, N.A. reported Net Income after Taxes for the fourth quarter of 2018 of $\$ 1,200,000$ or $\$ 1.08$ per diluted common share, compared to $\$ 642,000$ or $\$ .57$ per diluted common share for the fourth quarter of 2017 , an increase of $87.9 \%$.

For the year 2018, Net Income After Taxes amounted to $\$ 4,677,000$, or $\$ 4.19$ per diluted common share, compared to $\$ 3,068,000$, or $\$ 2.74$ per diluted common share for 2017 , an increase of $53.0 \%$.

Jeffrey M. Harp, President, stated, "2018 results reflect Trinity Bank's return to its historical level of performance (see below). Superior results are indicative of an outstanding staff providing exceptional customer service."

|  | Trinity Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2018}$ | $\frac{\text { Peer Group }}{(9-30-18)}$ | $\underline{2017}$ | $\underline{2016}$ | $\underline{2015}$ | $\underline{2014}$ |
| Return on Assets | 1.84\% | 1.24\% | 1.23\% | 1.79\% | 1.79\% | 1.68\% |
| Return on Equity | 14.77\% | 11.66\% | 10.22\% | 14.32\% | 14.69\% | 14.29\% |

Executive Vice-President Matt Opitz remarked, "Over the last two years, Trinity has made a substantial investment in our physical facility and in additional staff. These investments are already generating a positive return to shareholders. In 2019 , we plan on adding staff, both revenue producers and support staff, in order to achieve our goal for continual organic growth. While focusing on internal growth, we continue to be open to expanding geographically in the North Texas market or acquiring another institution if the right opportunity presents itself."

Trinity Bank, N.A. is a commercial bank that began operations May 28, 2003. For a full financial statement, visit Trinity Bank's website: www.trinitybk.com. Regulatory reporting format is also available at www.fdic.gov.

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For information contact:
Richard Burt
Executive Vice President
Trinity Bank
817-763-9966

This Press Release may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding future financial conditions, results of operations and the Bank's business operations. Such forward-looking statements involve risks, uncertainties and assumptions, including, but not limited to, monetary policy and general economic conditions in Texas and the greater Dallas-Fort Worth metropolitan area, the risks of changes in interest rates on the level and composition of deposits, loan demand and the values of loan collateral, securities and interest rate protection agreements, the actions of competitors and customers, the success of the Bank in implementing its strategic plan, the failure of the assumptions underlying the reserves for loan losses and the estimations of values of collateral and various financial assets and liabilities, that the costs of technological changes are more difficult or expensive than anticipated, the effects of regulatory restrictions imposed on banks generally, any changes in fiscal, monetary or regulatory policies and other uncertainties as discussed in the Bank's Registration Statement on Form SB-1 filed with the Office of the Comptroller of the Currency. Should one or more of these risks or uncertainties materialize, or should these underlying assumptions prove incorrect, actual outcomes may vary materially from outcomes expected or anticipated by the Bank. A forwardlooking statement may include a statement of the assumptions or bases underlying the forward-looking statement. The Bank believes it has chosen these assumptions or bases in good faith and that they are reasonable. However, the Bank cautions you that assumptions or bases almost always vary from actual results, and the differences between assumptions or bases and actual results can be material. The Bank undertakes no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless the securities laws require the Bank to do so.

## TRINITY BANK N.A.

(Unaudited)
(Dollars in thousands, except per share data)

| EARNINGS SUMMARY | Quarter Ended ember 31 |  | \% <br> Change | Twelve Months Ending December 31 |  | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 |  | 2018 | 2017 | Change |
| Interest income | \$2,785 | \$2,407 | 15.7\% | \$10,520 | \$9,141 | 15.1\% |
| Interest expense | 358 | 192 | 86.5\% | 1,118 | 656 | 70.4\% |
| Net Interest Income | 2,427 | 2,215 | 9.6\% | 9,402 | 8,485 | 10.8\% |
| Service charges on deposits | 31 | 35 | -11.4\% | 148 | 149 | -0.7\% |
| Other income | 101 | 91 | 11.0\% | 399 | 366 | 9.0\% |
| Total Non Interest Income | 132 | 126 | 4.8\% | 547 | 515 | 6.2\% |
| Salaries and benefits expense | 757 | 575 | 31.7\% | 2,823 | 2,102 | 34.3\% |
| Occupancy and equipment expense | 120 | 112 | 7.1\% | 466 | 432 | 7.9\% |
| Other expense | 289 | 290 | -0.3\% | 1,245 | 1,116 | 11.6\% |
| Total Non Interest Expense | 1,166 | 977 | 19.3\% | 4,534 | 3,650 | 24.2\% |
| Pretax pre-provision income | 1,393 | 1,364 | 2.1\% | 5,415 | 5,350 | 1.2\% |
| Gain on sale of securities | 3 | 2 | N/M | 14 | 4 | N/M |
| Gain on sale of assets | 0 | 0 | N/M | 0 | 0 | N/M |
| Provision for Loan Losses | 30 | 507 | N/M | 90 | 1,627 | N/M |
| Earnings before income taxes | 1,366 | 859 | 59.0\% | 5,339 | 3,727 | 43.3\% |
| Provision for income taxes | 166 | 217 | -23.5\% | 662 | 659 | 0.5\% |
| Net Earnings | \$1,200 | \$642 | 86.9\% | \$4,677 | \$3,068 | 52.4\% |
| Basic earnings per share | 1.09 | 0.58 | 87.9\% | 4.24 | 2.77 | 53.0\% |
| Basic weighted average shares outstanding | 1,100 | 1,106 |  | 1,102 | 1,106 |  |
| Diluted earnings per share | 1.08 | 0.57 | 87.9\% | 4.19 | 2.74 | 53.0\% |
| Diluted weighted average shares outstanding | 1,115 | 1,121 |  | 1,117 | 1,121 |  |


|  | Average for Quarter December 31 |  | \% | Average for Twelve Months December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET SUMMARY | 2018 | 2017 | Change | 2018 | 2017 | Change |
| Total loans | \$144,801 | \$130,708 | 10.8\% | \$143,869 | \$131,126 | 9.7\% |
| Total short term investments | 23,175 | 33,929 | -31.7\% | 18,854 | 24,136 | -21.9\% |
| Total investment securities | 79,700 | 92,935 | -14.2\% | 84,427 | 87,396 | -3.4\% |
| Earning assets | 247,676 | 257,572 | -3.8\% | 247,150 | 242,658 | 1.9\% |
| Total assets | 255,113 | 264,668 | -3.6\% | 254,343 | 249,390 | 2.0\% |
| Noninterest bearing deposits | 81,187 | 81,387 | -0.2\% | 81,783 | 75,434 | 8.4\% |
| Interest bearing deposits | 141,081 | 150,771 | -6.4\% | 139,807 | 142,423 | -1.8\% |
| Total deposits | 222,268 | 232,158 | -4.3\% | 221,590 | 217,857 | 1.7\% |
| Fed Funds Purchased and Repurchase Agreements | 0 | 0 | 0.0\% | 390 | 79 | 393.7\% |
| Shareholders' equity | \$31,948 | \$31,546 | 1.3\% | \$31,664 | \$30,682 | 3.2\% |

TRINITY BANK N.A.
(Unaudited)
(Dollars in thousands, except per share data)


TRINITY BANK N.A.
(Unaudited)
(Dollars in thousands, except per share data)

| HISTORICAL BALANCE SHEET | Ending Balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Dec 31, } \\ 2018 \\ \hline \end{array}$ | Sept. 30, 2018 | $\begin{array}{r} \text { June } 30, \\ 2018 \\ \hline \end{array}$ | $\begin{array}{r} \text { March 31, } \\ 2018 \end{array}$ | $\begin{array}{r} \text { Dec 31, } \\ 2017 \\ \hline \end{array}$ |
| Total loans | \$154,184 | \$143,846 | \$150,833 | \$142,848 | \$139,818 |
| Total short term investments | 13,127 | 23,080 | 7,454 | 20,766 | 19,027 |
| Total investment securities | 81,896 | 79,234 | 78,840 | 93,034 | 93,518 |
| Total earning assets | 249,207 | 246,160 | 237,127 | 256,648 | 252,363 |
| Allowance for loan losses | $(1,671)$ | $(1,664)$ | $(1,634)$ | $(1,604)$ | $(1,600)$ |
| Premises and equipment | 2,627 | 2,652 | 2,729 | 2,725 | 2,731 |
| Other Assets | 7,018 | 5,892 | 7,582 | 5,046 | 5,817 |
| Total assets | 257,181 | 253,040 | 245,804 | 262,815 | 259,311 |
| Noninterest bearing deposits | 85,668 | 81,856 | 79,678 | 86,903 | 84,445 |
| Interest bearing deposits | 137,979 | 137,926 | 133,922 | 143,929 | 143,638 |
| Total deposits | 223,647 | 219,782 | 213,600 | 230,832 | 228,083 |
| Fed Funds Purchased and Repurchase Agreements | 0 | 0 | 0 | 0 | 0 |
| Other Liabilities | 701 | 1,311 | 610 | 1,143 | 352 |
| Total liabilities | 224,348 | 221,093 | 214,210 | 231,975 | 228,435 |
| Shareholders' Equity Actual | 34,051 | 32,772 | 32,244 | 31,497 | 30,993 |
| Unrealized Gain - AFS | $(1,218)$ | (825) | (650) | (657) | (117) |
| Total Equity | \$32,833 | \$31,947 | \$31,594 | \$30,840 | \$30,876 |


|  | Quarter Ending |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NONPERFORMING ASSETS | $\begin{array}{r} \text { Dec 31, } \\ 2018 \\ \hline \end{array}$ | $\begin{array}{r} \text { Sept. 30, } \\ 2018 \end{array}$ | $\begin{array}{r} \text { June 30, } \\ 2018 \end{array}$ | $\begin{array}{r} \text { March 31, } \\ 2018 \end{array}$ | $\begin{array}{r} \text { Dec 31, } \\ 2017 \end{array}$ |
| Nonaccrual loans | \$60 | \$137 | \$179 | \$224 | \$394 |
| Restructured loans | \$0 | \$0 | \$0 | \$0 | \$0 |
| Other real estate \& foreclosed assets | \$0 | \$0 | \$0 | \$0 | \$0 |
| Accruing loans past due 90 days or more | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total nonperforming assets | \$60 | \$137 | \$179 | \$224 | \$394 |
| Accruing loans past due 30-89 days | \$0 | \$456 | \$458 | \$0 | \$0 |
| Total nonperforming assets as a percentag of loans and foreclosed assets | 0.04\% | 0.10\% | 0.12\% | 0.16\% | 0.28\% |

TRINITY BANK N.A.
(Unaudited)
(Dollars in thousands, except per share data)

|  | Quarter Ending |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ALLOWANCE FOR LOAN LOSSES | $\begin{array}{r} \text { Dec } 31, \\ 2018 \\ \hline \end{array}$ | Sept. 30, 2018 | $\begin{array}{r} \text { June 30, } \\ 2018 \\ \hline \end{array}$ | March 31, $2018$ | Dec 31, 2017 |
| Balance at beginning of period | \$1,664 | \$1,634 | \$1,604 | \$1,600 | \$1,493 |
| Loans charged off | 23 | 0 | 0 | 0 | 400 |
| Loan recoveries | 0 | 0 | 0 | 4 | 0 |
| Net (charge-offs) recoveries | (23) | 0 | 0 | 4 | (400) |
| Provision for loan losses | 30 | 30 | 30 | 0 | 507 |
| Balance at end of period | \$1,671 | \$1,664 | \$1,634 | \$1,604 | \$1,600 |
| Allowance for loan losses as a percentage of total loans | 1.08\% | 1.10\% | 1.08\% | 1.12\% | 1.14\% |
| Allowance for loan losses as a percentage of nonperforming assets | 2785\% | 930\% | 913\% | 716\% | 406\% |
| Net charge-offs (recoveries) as a percentage of average loans | 0.02\% | 0.00\% | 0.00\% | -0.01\% | 0.31\% |
| Provision for loan losses as a percentage of average loans | 0.02\% | 0.02\% | 0.02\% | 0.00\% | 0.39\% |


|  | Quarter Ending |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED RATIOS | $\begin{array}{r} \text { Dec 31, } \\ 2018 \end{array}$ | $\begin{array}{r} \text { Sept. 30, } \\ 2018 \\ \hline \end{array}$ | $\begin{array}{r} \text { June } 30, \\ 2018 \end{array}$ | March 31, 2018 | $\begin{array}{r} \text { Dec 31, } \\ 2017 \end{array}$ |
| Return on average assets (annualized) | 1.88\% | 1.89\% | 1.85\% | 1.73\% | 0.97\% |
| Return on average equity (annualized) | 15.02\% | 14.81\% | 14.84\% | 14.42\% | 8.14\% |
| Return on average equity (excluding unrealized gain on investments) | 15.57\% | 14.53\% | 14.51\% | 14.34\% | 8.44\% |
| Average shareholders' equity to average assets | 12.52\% | 12.77\% | 12.49\% | 12.02\% | 11.92\% |
| Yield on earning assets (tax equivalent) | 4.75\% | 4.59\% | 4.53\% | 4.19\% | 4.17\% |
| Effective Cost of Funds | 0.58\% | 0.51\% | 0.40\% | 0.33\% | 0.29\% |
| Net interest margin (tax equivalent) | 4.17\% | 4.08\% | 4.13\% | 3.86\% | 3.88\% |
| Efficiency ratio (tax equivalent) | 37.9\% | 41.5\% | 43.0\% | 43.9\% | 37.2\% |
| End of period book value per common share | \$29.85 | \$29.07 | \$28.13 | \$27.88 | \$27.92 |
| End of period book value (excluding unrealized gain on investments) | \$30.96 | \$29.82 | \$29.31 | \$28.48 | \$28.02 |
| End of period common shares outstanding (in 000's) | 1,100 | 1,099 | 1,100 | 1,106 | 1,106 |

RINITY BANK N.A.
(Unaudited)
(Dollars in thousands, except per share data)

| IEID ANALYSIS | Twelve Months Ending |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2018 |  |  |  |  | December 31, 2017 |  |  |  |  |
|  | Average Balance |  | Interest | Yield | Tax <br> Equivalent Yield | Average Balance |  | Interest | Tax Equivalent |  |
| Interest Earning Assets: |  |  |  |  |  |  |  |  |  |  |
| Short term investment | \$ | 18,478 | 378 | 2.05\% | 2.05\% | \$ | 23,763 | 311 | 1.31\% | 1.31\% |
| FRB Stock |  | 367 | 23 | 6.00\% | 6.00\% |  | 373 | 23 | 6.00\% | 6.00\% |
| Tax Free securities |  | 84,427 | 2,387 | 2.83\% | 3.58\% |  | 87,396 | 2,361 | 2.70\% | 3.89\% |
| Loans |  | 143,869 | 7,732 | 5.37\% | 5.37\% |  | 131,126 | 6,446 | 4.92\% | 4.92\% |
| Total Interest Earning Assets |  | 247,141 | 10,520 | 4.26\% | 4.51\% |  | 242,658 | 9,141 | 3.77\% | 4.19\% |
| Noninterest Earning Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 4,411 |  |  |  |  | 4,404 |  |  |  |
| Other assets |  | 4,427 |  |  |  |  | 4,539 |  |  |  |
| Allowance for loan losses |  | $(1,636)$ |  |  |  |  | $(2,211)$ |  |  |  |
| Total Noninterest Earning Assets |  | 7,202 |  |  |  |  | 6,732 |  |  |  |
| Total Assets |  | \$254,343 |  |  |  |  | 249,390 |  |  |  |
| Interest Bearing Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Transaction and Money Market accounts |  | 115,271 | 797 | 0.69\% | 0.69\% |  | 114,315 | 396 | 0.35\% | 0.35\% |
| Certificates and other time deposits |  | 24,536 | 311 | 1.27\% | 1.27\% |  | 28,108 | 259 | 0.92\% | 0.92\% |
| Other borrowings |  | 390 | 10 | 2.56\% | 2.56\% |  | 79 | 1 | 0.25\% | 0.25\% |
| Total Interest Bearing Liabilities |  | 140,197 | 1,118 | 0.80\% | 0.80\% |  | 142,502 | 656 | 0.46\% | 0.46\% |
| Noninterest Bearing Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 81,783 |  |  |  |  | 75,434 |  |  |  |
| Other liabilities |  | 699 |  |  |  |  | 772 |  |  |  |
| Shareholders' Equity |  | 31,664 |  |  |  |  | 30,682 |  |  |  |
| Total Liabilities and Shareholders Equity |  | \$254,343 |  |  |  |  | 249,390 |  |  |  |
| Net Interest Income and Spread |  |  | 9,402 | 3.46\% | 3.71\% |  |  | 8,485 | 3.31\% | 3.73\% |
| Net Interest Margin |  |  |  | 3.50\% | 4.06\% |  |  |  | 3.50\% | 3.93\% |

TRINITY BANK N.A.
(Unaudited)
(Dollars in thousands, except per share data)

|  | December 312018 | December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | \% | 2017 | \% |
| LOAN PORTFOLIO |  |  |  |  |
| Commercial and industrial | \$87,537 | 56.77\% | \$80,226 | 57.38\% |
| Real estate: |  |  |  |  |
| Commercial | 24,413 | 15.83\% | 18,672 | 13.35\% |
| Residential | 19,147 | 12.42\% | 24,335 | 17.40\% |
| Construction and development | 22,034 | 14.29\% | 15,885 | 11.36\% |
| Consumer | 1,054 | 0.68\% | 700 | 0.50\% |
| Total loans (gross) | 154,185 | 100.00\% | 139,818 | 100.00\% |
| Unearned discounts | 0 | 0.00\% | 0 | 0.00\% |
| Total loans (net) | \$154,185 | 100.00\% | \$139,818 | 100.00\% |
|  | December 31 |  | ember 31 |  |
|  | 2018 | \% | 2017 |  |
| REGULATORY CAPITAL DATA |  |  |  |  |
| Tier 1 Capital | \$34,051 |  | \$30,993 |  |
| Total Capital (Tier 1 + Tier 2) | \$35,722 |  | \$32,593 |  |
| Total Risk-Adjusted Assets | \$171,326 |  | \$158,248 |  |
| Tier 1 Risk-Based Capital Ratio | 19.88\% |  | 19.59\% |  |
| Total Risk-Based Capital Ratio | 20.85\% |  | 20.60\% |  |
| Tier 1 Leverage Ratio | 13.35\% |  | 11.71\% |  |
| OTHER DATA |  |  |  |  |
| Full Time Equivalent |  |  |  |  |
| Employees (FTE's) | 20 |  | 17 |  |
| Stock Price Range |  |  |  |  |
| (For the Three Months Ended): |  |  |  |  |
| High | \$67.00 |  | \$60.30 |  |
| Low | \$59.05 |  | \$57.25 |  |
| Close | \$65.50 |  | \$59.83 |  |

